



## *Short Presentations:*

*– available to your Project Management Event*

### **Presentation #1: Using Profiles to Improve Project Performance**

Project performance is not primarily dependent on skills. Human dynamics play a large role in communications, motivation and ultimately, project success. Profiles can be used to understand your own personal behaviour and identify your preferred working styles. They can also be used to identify the same elements for your team so that you, as the project manager, can set up the project environment for maximum productivity and teamwork.

This is an interactive presentation that is approximately 45-60 minutes long.

There is an option to have all attendees complete a sample DiSC® Classic profile preview, there would be a \$4 per person charge for the profiles. Ideally these would be provided as people register so they can fill them out before the presentation starts. Alternatively, people can take them home after the presentation.

ADDED VALUE: Full profiles are available on-line or on paper for \$17 per person. These can be completed anytime before or after the presentation.

*Knowledge areas applicable – Communication & HR*

### **Presentation #2: Improving Project Performance by Asking the Right Questions**

Mind reading and telepathy are skills that a Project Manager would love to have. If you had those skills, you wouldn't need this session. Think back to frustrations you have had on past projects. Think back to the reasons for project failure. I will wager that many of the causes of those failures and aggravations have to do with unclear or inadequate communications, invalid assumptions or missing information.

This is a presentation on how, when and who to ask questions of to help your project succeed. This presentation will look at some key communication skills specifically related to asking questions and the importance of questions on a project. Samples of key questions will also be given.

This is a new presentation I have developed in support of my book *The Project Manager's Question Kit* which was published in May 2006. I will bring a copy for a door prize.

*Knowledge areas applicable – Primary: Communication, Secondary – ALL (questions relating to all knowledge areas may be referenced)*

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### **Presentation #3: Enhancing Project Leadership by Understanding People**

Project performance is not primarily dependent on skills. Human dynamics play a large role in communications, motivation and ultimately, project success. During this presentation we will discuss the factors that affect on-the-job performance, why people don't do what is expected of them and things you can do in advance, to minimize the performance issues.

*Knowledge areas applicable* – Human Resources, Communication

### **Presentation #4: PRINCE2™ vs. PMBOK® - Friend or Foe**

Presentation Abstract:

PRINCE 2 -(Projects in a controlled environment) is a detailed Stage Gate Project Methodology developed by the UK Government and is now a standard across the UK. It is taking Europe by storm and is quickly spreading across North America. Does PRINCE2 contradict PMBOK or is it the right amount of detail to supplement the framework presented by PMBOK.

This presentation will address the similarities and differences between PRINCE 2 and PMBOK and how they can work well together.

**All presentations can be supplemented with a copy of *The Project Manager's Question Kit: a guide to getting your project started.***

ADDED VALUE: Copies of the book may be purchased in bulk in advance for \$15 each. Or allow participants to purchase a copy after the presentation for \$20.

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